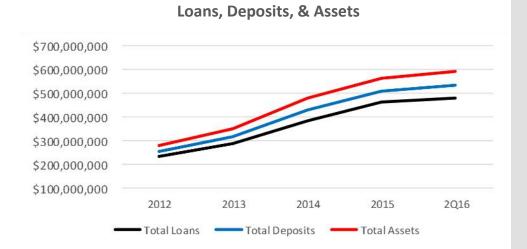
# FINANCIAL UPDATE

# Mid-Year Review - 2016

For questions please contact Kelly Harris, CFO, 405-810-8600



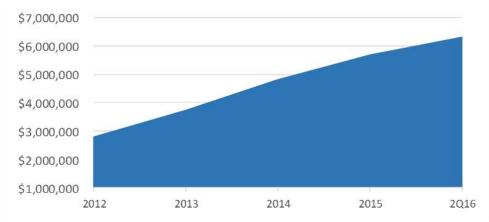
## What to look for in a Bank:

Asset Quality	
	2015
Non-Performing Assets/Assets (%)	0.93%
Non-Performing Assets/Loans + Other Real Estate (%)	1.13%
Loans Past Due > 30 Days	1.00%

### • Net Loan Loss Reserve Adequacy

Measure	Ratio	Bank7	2016 2Q
Reserve for loan losses	Reserve for	Bank7 continued to build	1.42%
to total loans portrays	Ioan losses/	reserves against potential	
how much a bank has	total loans	future credit losses in	
set aside to cover po-	net of cash	2Q2016, adding to already	
tential credit losses	secured loans	healthy reserve ratios.	





#### Profile:

MEMBER FDIC

- Bank7 is owned by Haines Financial Corp and is a full-service financial institution.
- Chartered in 1901, headquarters relocated to Oklahoma City 2005.
- Eight locations in Oklahoma, Texas, and Kansas.
- Jointly supervised by the Oklahoma Banking Department and Federal Reserve.
- Assets \$593,199,000 as of June 30, 2016.

### Our Mission:

To be recognized and respected as the premier bank in the communities we serve, be an outstanding corporate citizen, and a great place to work. To develop long term, mutually beneficial relationships with our customers by exceeding their expectations through extraordinary service, superior products, and advanced technical capabilities. To attract, develop, and retain the most talented team of bankers in our marketplaces. To create and maintain a professional environment that invites the ideas of our employees and fosters the confidence of our shareholders and customers.

#### **Our Products:**

#### **Business**

Deposit Accounts Debit Cards Credit and Purchasing Cards Online and Mobile Banking Treasury Management Commercial and Industrial Lending Commercial Real Estate Lending Energy Lending Agricultural Lending

#### **Personal**

Deposit Accounts Debit and Credit Cards CD's and IRA's Personal and Mortgage Loans Online and Mobile Banking

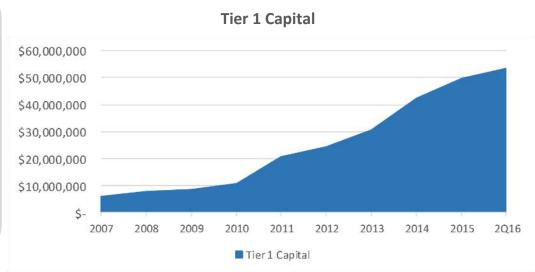
At Bank7, we strive to better serve you and your banking needs - and we are as confident and excited about the future of our bank today as we were in the beginning.

# Solid Capital Levels

Measure	Ratio	Regulatory Minimums	Requirements for "Well Capitalized"	2016 2Q
Total risk-based capital is capital that a bank holds to protect itself from losses due to risk from underperforming loans. Tier 1 risk based capital ratio shows how much of a bank's tier 1 capi-	Total Risk- Based Capital	8.625%	10%	11.94%
tal is comprised of common equity - the highest quality type of capital.	Tier 1 Risk- Based Capital	6.625%	8%	10.69%

#### **Capital Review**

- Tier 1 Capital was \$53,492,000, up \$3,669,000 from December 31, 2015.
- We continue to have a sizeable capital cushion, which is available to support organic growth, as well as growth through acquisitions.
- We adhere to a policy of strong capital with ratios above the "well-capitalized" regulatory thresholds.

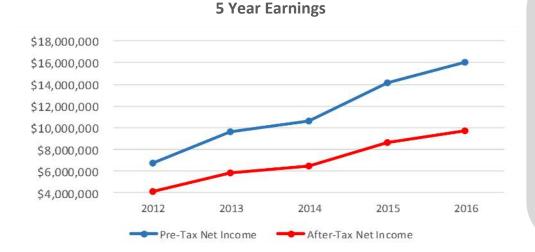


Actual Tier 1 Capital was \$53,492,000 as of June 30, 2016

# Strong Earnings

	2012	2013	2014	2015	2016 (annualized)
Pre-Tax Income	\$6,768,000	\$9,605,000	\$10,652,000	\$14,106,000	\$16,000,000
After-Tax Income	4,061,000	5,763,000	6,391,000	8,464,000	9,600,000
Return on Assets (*)	1.73%	1.90%	1.48%	1.71%	1.65%
Return on Equity (*)	18.15%	21.47%	15.99%	18.03%	18.02%





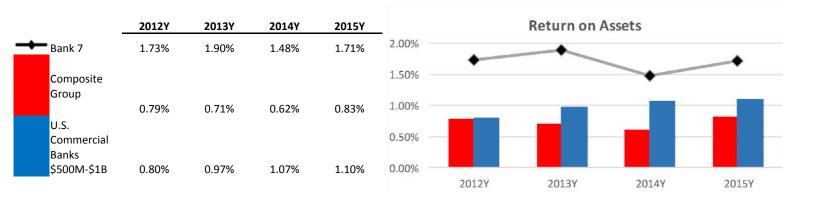
#### Earnings Review

First half of 2016 compared to first half of 2015:

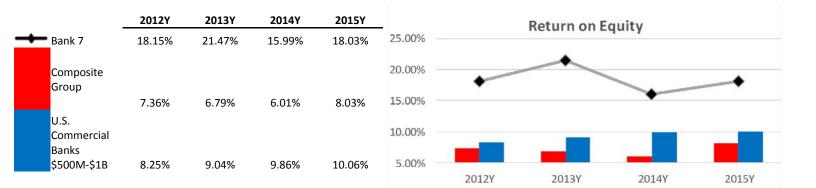
- Pre-tax net income was \$7,765,000, up from \$7,091,000, a 9.5% increase over the same time last year.
- The increase is attributed to loan growth in the OKC and Texas markets.

# • How We Stack Up:

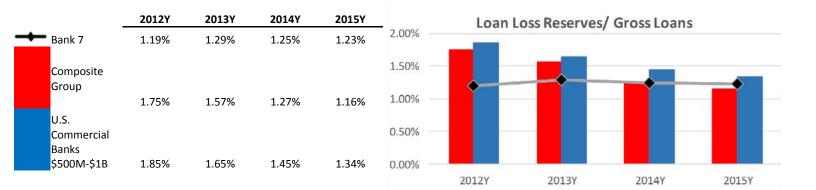
### **RETURN ON ASSETS**



#### **RETURN ON EQUITY**



### LOAN LOSS RESERVES/GROSS LOANS



\* Composite Group – Texas and Oklahoma Banks – MidFirst Bank, Quail Creek Bank, First Fidelity Bancorp, Kirkpatrick Bank, Veritex Community Bank, North Dallas Bank & Trust, Sovereign Bank, Dallas Capital Bank, Bank SNB.

\* Tax Effected.

Summary Balance Sheet						
(\$000)	2012 Y	2013 Y	2014 Y	2015 Y	2016 2Q	
Cash & Due From Banks	\$ 37,884	\$ 56,322	\$ 85,232	\$ 95,406	\$106,557	
Securities	3,825	2,588	-	-	-	
Total Loans	234,835	288,608	385,290	461,665	480,740	
Loan Loss Reserve	2,799	3,717	4,829	5,677	6,316	
Net Loans	232,036	284,891	380,461	455,988	474,424	
Premises & Fixed Assets	3,420	4,031	5,254	4,788	4,633	
Other Real Estate Owned	430	639	810	834	754	
Intangible Assets	-	-	1,808	1,602	1,499	
Other Assets	3,340	3,889	5,139	5,333	5,332	
Total Assets	280,935	352,360	478,704	563,951	593,199	
Deposits	253,315	318,943	430,078	508,978	534,942	
Other Liabilities	3,115	2,774	4,307	3,548	3,266	
Total Liabilities	256,430	321,717	434,385	512,526	538,208	
Total Capital	24,505	30,643	44,319	51,425	54,991	
Total Liabilities & Capital	\$280,935	\$352,360	\$478,704	\$563,951	\$593,199	

Summary Income Statement						
(\$000)	2012 Y	2013 Y	2014 Y	2015 Y	2016 2Q	
Interest Income	\$ 15,778	\$ 20,176	\$ 24,382	\$ 29,179	\$ 15,627	
Interest Expense	1,674	1,900	2,058	2,210	1,213	
Gross Interest Margin	14,104	18,276	22,324	26,969	14,414	
Provision for Loan Losses	880	1,075	1,218	2,566	942	
Noninterest Income	908	1,208	1,025	1,195	438	
Noninterest Expense	7,364	8,804	11,463	11,492	6,145	
Income Tax Provision (40%)	2,707	3,842	4,261	5,642	3,106	
Net After-Tax Income	\$ 4,061	\$ 5,763	\$ 6,391	\$ 8,464	\$ 4,659	

### **Bank7 Branch Locations**

**Oklahoma City, OK** 1039 NW 63rd Street Oklahoma City, OK 73116 Ph: 405-810-8600

**Montezuma, KS** 209 N. Aztec Street Montezuma, KS 67867 Ph: 620-846-2221 Dallas, TX Commercial Loan Production Office 5080 Spectrum Drive, Ste. 123W Dallas, TX 75001 Ph: 405-810-7229

**Copeland, KS** 210 N. Santa Fe Street Copeland, KS 67837 Ph: 620-668-5200

#### Woodward, OK

Bank7 Center 3300 Oklahoma Avenue Woodward, OK 73801 Ph: 580-254-0100

**Camargo, OK** 100 S. Broadway Camargo, OK 73835 Ph: 580-926-3322 Woodward, OK 1003 Oklahoma Avenue Woodward, OK 73801 Ph: 580-254-0100

Medford, OK 120 N. First Street Medford, OK 73759 Ph: 580-395-2321



